马浩

现任职务

北京大学国家发展研究院管理学教授 BiMBA 学术委员会主任

教授的课程

战略管理,竞争战略与竞争优势,多元化战略,兼并与并购,复杂组织中的管理决策,商业模式创新与组织变革,创业过程与民营企业经营战略,大型国企管理人才发展战略,跨国公司与全球战略



研究领域

战略管理, 商业模式创新, 管理决策

教育背景

- 1. 美国德克萨斯大学奥斯汀校区,战略管理学博士学位 1994
- 2. 黄河大学, 经济管理专业研究生班毕业 1989
- 3. 北京工业学院(现北京理工大学),管理工程学士学位 1987

工作经历

北京大学国家发展研究院(中国经济研究中心)管理学教授 2004-至今 北大国际 MBA 管理学教授兼学术委员会主任 2007-至今 北大国际 MBA 管理学教授兼 EMBA 项目主任 2004-2007

曾任职美国勃然特商学院副教授,伊利诺依大学春田校区商学院教授,日本名古屋商科大学 管理学教授,香港科技大学组织管理系访问学者,北京大学光华管理学院访问教授,以及中 欧国际工商学院访问教授。马浩教授长期为企业提供高管培训定制课程与管理咨询服务。主 要服务对象包括宝马汽车、卡特彼勒、辉瑞制药、惠普集团等跨国公司,中粮集团、招商局 集团、中国交通建设集团、中国国际航空公司等大型国企,以及万科集团、腾讯公司、杉杉控股、优酷土豆等民营企业。

荣誉

曾获北京大学正大教学奖

学术论文

在北美和欧洲的英文管理学期刊上已经发表近 20 篇论文,其中包括美国《管理学会评论》(Academy of Management Review),《创业学期刊》(Journal of Business Venturing)和《国际管理期刊》(Journal of International Management)等学术研究型刊物以及《组织动态》(Organizational Dynamics),《商业地平线》(Business Horizons)和《管理决策》(Management Decision)等管理应用型刊物。在匿名审稿的国际管理学会议上宣读论文 30 余篇,并数次获得美国东部管理学会和美国竞争力学会的最佳论文奖。

在《北大商业评论》《中欧商业评论》《清华管理评论》《商界》《销售与管理》《经济观察报》《企业观察报》等中文管理学杂志与报刊发表专栏文章或评论文章 100 多篇。

著作

- 1. Hao Ma. 2004. Competitive Advantage: Anatomy and Constellation. Beijing: Peking University Press.
- 2. 马浩著, 《竞争优势:解剖与集合》。中信出版社,2004年11月出版。
- 3. 马浩著, 《决策就是拍脑袋》。中信出版社, 2005年9月出版。
- 4. 马浩译, 《管理大师的忠告》。中信出版社, 2005年11月出版。
- 5. 马浩著, 《缎子麻袋装管理》。北京大学出版社, 2006年1月出版。
- 6 马浩著, 《管理的偏见》。华章出版社, 2007年5月31日出版。

- 7. 马浩编著, 《战略管理学精要》。北京大学出版社, 2008年2月出版。
- 8. 马浩著, 《叶公品龙》。华章出版社, 2008年7月出版。
- 9. 马浩著,《竞争优势:解剖与集合》(修订版)。北京大学出版社,2010年1月出版。
- 10. 马浩著, 《没话找话:决策还是拍脑袋》。中国民主与法制出版社, 2011 年 3 月出版。
- 11. Hao Ma, Shu Lin, and Leng Liang, 2011. Corporate Political Strategies of Private Chinese Firms. London: Routledge.
- **12.** 马浩著,《管理的偏见:为什么聪明人故意办傻事儿》(修订版)。 华章出版社,**2012** 年 **4** 月出版。
- 13. 马浩著, 《管理的境界》。华章出版社, 2014年7月出版。
- 14. 马浩编著, 《战略管理学精要》(第二版)。 北京大学出版社, 2014年11月出版。

Hao Ma

Curriculum Vitae

Beijing International MBA (BiMBA) National School of Development Peking University Beijing 100871, China Tel: 86-10-6275-6573 hma@nsd.pku.edu.cn

EDUCATION

Ph. D. in Strategic Management The University of Texas at Austin, USA, 1989-1994

Dissertation Title: Effects of Spheres of Influence and Firm Resources and Capabilities on the Intensity of Rivalry in Multiple Market Competition

Dissertation Committee: David B. Jemison (Chair), Reuben R. McDaniel, Jr. Timothy W. Ruefli, Brian R. Golden, and Jay B. Barney (Texas A&M University)

Diploma of Graduate Study in Economics and Management Yellow River University, China, 1987-1989

Bachelor of Engineering in Management Beijing Institute of Technology, China, 1983-1987

ACADEMIC EMPLOYMENT

Peking University, Beijing, China	
Professor of Management (Tenured upon hiring)	2004-Present
National School of Development (Successor of CCER)	2008-Present
China Center for Economic Research (CCER)	2004-2008
Director of Academic Committee, BiMBA	2007-Present
Director of EMBA Program, BiMBA	2004-2007
Adjunct Professor of Management, BiMBA	2002-2003
Visiting Scholar at Guanghua School of Management	2002 Spring
Nagoya University of Commerce and Business, Nagoya, Japan	
Professor of Management	2010-2011
Graduate School	
University of Illinois at Springfield, Springfield, IL, USA	
Professor of Management (Tenured at 2008)	2005-2010
Department of Management	
College of Business and Management	

Bryant College, Rhode Island, USA

Associate Professor of Management (with tenure)	2000-2005
Assistant Professor of Management	1994-2000

Hong Kong University of Science and Technology, Hong Kong, China

Visiting Scholar, 2001-2002

Department of Management of Organization, School of Business

China Europe International Business School, Shanghai, China

Visiting Scholar, 2002 Spring MBA Program

The University of Texas at Austin, Austin, Texas, USA

Assistant Instructor, Department of Management	1992-1994
Teaching Assistant, Department of Management	1989-1991

Yellow River University, Zhengzhou, China

Instructor,

Department of Economic Management and Foreign Trade 1989 Spring

ACADEMIC HONORS AND AWARDS

Hexun Business and Financial Information Service Co.

Hexun Award for Best Management Publications in China 2015

Peking University

Zhengda Teaching Award, 2009

University of Illinois at Springfield

Nominated for University Scholar Award, 2006, 2007

Bryant College

Merit Award, 1999, 2002, 2004

Summer Research Stipend Awards, 1995, 1999, 2000, 2003

Instructional Development Awards, 1997, 1998

Hong Kong University of Science and Technology

Dean's Citation for Teaching Excellence, School of Management, Fall 2001

Eastern Academy of Management, USA

Finalist of Outstanding Empirical Paper Award, 2001

Winner of Outstanding Conceptual Paper Award, 2000

Winner of Outstanding Conceptual Paper Award, 1999

American Society for Competitiveness, USA

Winner of Best Theoretical Paper Award, 1999 Winner of Outstanding Paper Award, 1998

Academy of Management, USA

Invited Participant of the Doctoral Consortium, Business Policy and Strategy Division, 1993

The University of Texas at Austin, USA

Nominated for the Fred Moore Teaching Award for Assistant Instructors, College of Business Administration, 1993, 1994 Professional Development Awards, Graduate School, 1992, 1993

Yellow River University, China

The First Place Teaching Award (Branch Campus), 1989 Student with the Best Academic Achievement in the 1989 Class

Beijing Institute of Technology, China

Excellent Student's Award, 1987

RESEARCH INTERESTS

The study of global business competition and innovation drawing on the intersection of Strategic Management, International Business/Management, and Entrepreneurship fields, with a clear bent toward the social, political, and behavioral perspective.

Entry and Exit Strategies of Both Entrepreneurial Firms and Established Corporations Multiple Market Competition in both the Product and Resource Factor Markets Premiums and Liabilities of Foreignness in Global Competition Strategy as Coping and Improvising Mechanisms and Paths of Innovation The Duality and Illusion of Leadership

TEACHING INTERESTS

Strategic Management Issues and Perspectives
Strategic Decision Making in Complex Organization
Innovation Management
International Management
Entrepreneurship
Competition and Cooperation
Leadership and Power

PUBLICATIONS IN CHINESE (See Page 15)

Since 2004, I have published 12 books and over 100 articles in Chinese journals and newspapers on a broad range of topics related to the practice and study of management. These Chinese publications are listed in detail at the end of this vitae starting from Page 15.

BOOKS IN ENGLISH

Ma, H. and Liao, J. (Under Contract, In Progress). *Competitive Actions: A Typological Approach*. London: Routledge.

Ma, H., Lin, S, and Liang, N. 2011. *Political Strategies of Private Chinese Firms*. London: Routledge.

Ma, H. 2004/2006. *Competitive Advantage: Anatomy and Constellation*. (2006, Revised Edition). Beijing: Peking University Press.

REFEREED JOURNAL PUBLICATIONS IN ENGLISH

Ma, H., Liu, Q. T. and Karri, R. 2016. (Forthcoming). Internal Corporate Venturing: Intrapreneur, Institution, Initiative. *Organizational Dynamics*, 45: XX-XX.

Ma, H., Lu, X. and Xie, X. 2014. Corporate Exit as a Deliberate Strategy for Incumbent Firms. *Organizational Dynamics*, 43: 266-273.

Liao, J., Kickul, J. R. and Ma, H. 2009. Organizational Dynamic Capability and Innovation: An Empirical Examination of Internet Firms. *Journal of Small Business Management*, 26: 119-139.

Zhang, J. and Ma, H. 2009. Determinants of Professionalization of Management in Private Chinese Firms. *Asia Pacific Journal of Management*, 47, 3-263-286.

Ma, H. and Karri, R. 2009. Impact of Firm Performance on Changes in Strategic Resource Allocation Decisions. *Journal of Business and Management*, 15, 2: 171-185.

Ma, H. and Tan, J. J. 2006. Key Components and Implications of Entrepreneurship: A 4-P Framework. *Journal of Business Venturing*, 21, 4: 704-725.

Ma, H. and Karri, R. 2005. Leaders Be Aware: Some Sure Ways to Lose Your Competitive Advantage. *Organizational Dynamics*, 34, 1:63-76.

Ma, H. 2004. Toward Global Competitive Advantage: Creation, Competition, Cooperation, and Co-option. *Management Decision*, 42, 7: 907-924.

Ma, H., Karri, R. & Chittipeddi, K. 2004. The Paradox of Managerial Tyranny. *Business Horizons*, 47. 4: 33-40.

Golden B. R. and Ma, H. 2003. Mutual Forbearance: The Role of Intra-Firm Integration and Rewards. *Academy of Management Review*, 28, 3: 479-493.

Ma, H. 2003. To Win without Fighting: An Integrative Framework. *Management Decision*, 41, 1: 72-84.

Ma, H. 2002. Competitive Advantage: What's Luck Got to Do with it? *Management Decision*, 40, 6: 525-536.

Ma, H. 2001. Multimarket Competition among Multinational Corporations: Strategies and Implications. *Global Focus:* An International Journal of Business, Economics, and Social Policy, 13, 1:105-116.

Ma, H. 2000. Toward an Advantage Based View of the Firm. *Advances in Competitiveness Research*, 8, 1: 34-59.

Ma, H. 2000. Competitive Advantage and Firm Performance. *Competitiveness Review*, 10, 2: 15-32.

Ma, H. 2000. Of Competitive Advantage: Kinetic and Positional. *Business Horizons*, 43, 1: 53-64.

Ma, H. 1999. Anatomy of Competitive Advantage: A SELECT Framework. *Management Decision*, 37, 9: 709-718.

Ma, H. 1999. Constellation of Competitive Advantage: Components and Dynamics. *Management Decision*, 37, 4: 348-355.

Ma, H. 1999. Creation and Preemption for Competitive Advantage. *Management Decision*, 37, 3: 259-266.

Ma, H. 1999. Determinants of Strategic Options in Multinational Market Competition. *Journal of International Management*, 5, 2: 93-113.

Ma, H. 1998. Mutual Forbearance in International Business. *Journal of International Management*, 4, 2:129-147.

PUBLICATIONS IN REFEREED RESEARCH ANNUALS AND PROCEEDINGS

Ma, Hao and Karri, R. 2006. Where is Competitive Advantage and Who Benefits from It? *Proceedings of the Western Academy of Management Annual Meetings*.

- Ma, Hao. 2004. Global Competitive Advantage: Creation, Competition, Cooperation, and Cooption. *Proceedings of the Eastern Academy of Management Annual Meetings*.
- Ma, Hao and Karri, R. 2004. Understanding Destruction of Competitive Advantage. *Proceedings of the Eastern Academy of Management Annual Meetings*.
- Ma, H. 2002. On The Rising Of Competitive Advantage: Luck Vs. Proactiveness. *Proceedings of the Eastern Academy of Management Annual Meetings*.
- Ma, H. 2002. On The Multiple Facets of Entrepreneurship: An Eclectic Account. *Proceedings of the Eastern Academy of Management Annual Meetings*.
- Ma, H. 2001. The stability of multiproduct oligopoly: A dual market approach. *Proceedings of the Eastern Academy of Management Annual Meetings*. **Finalist of the Outstanding Empirical Paper Award.**
- Ma, H. 2001. Multiple Point Competition and Strategy Research: Linkages and Prospect. *Proceedings of the Eastern Academy of Management Annual Meetings*.
- Ma, H. 2000. Causes of Competitive Advantage: A Comprehensive Assessment. *Proceedings of the Eastern Academy of Management Annual Meetings*. Winner of the Outstanding Conceptual Paper Award.
- Ma, H. 2000. Industry Positions and Resource Endowment: Effects on Firm Performance. *Proceedings of the Eastern Academy of Management Annual Meetings*.
- Ma, H. 1999. Competitive Advantage as a Theoretical Construct: A Conceptual Assessment. *Global Competitiveness: Annual Research of American Society for Competitiveness*: 1-8.
- Ma, H. 1999. Types of Competition, Competitive Advantage, and Theories of Strategy: A Multilevel Theoretical Synthesis. *Proceedings of the Eastern Academy of Management Annual meetings*: 99-102. **Winner of the Outstanding Conceptual Paper Award.**
- Ma, H. 1998. To Win Without Fighting: Leaders and Challengers. *Annual Research Volume of the American Society for Competitiveness:* 278-286. **Winner of Outstanding Paper Award.**
- Ma, H. 1998. Multiple Market Competition: An International Management Perspective. *Proceedings of the Eastern Academy of Management*: 161-164.
- Ma, H. 1998. Of Competitive Advantage: Positional and Dynamic. *Proceedings of the Association of Management and International Association of Management (Business Division)*, 16, No.1: 51-57.
- Ma, H. 1997. The Paradox of Sustainable Competitive Advantage. *Proceedings of the Association of Management and International Association of Management (Management Function and Application Division)*, 15, No. 2: 43-48.

- Ma, H. 1997. Firm Advantage: Anatomy and Constellation. *Proceedings of the Association of Management and International Association of Management (Management Function and Application Division)*, 15, No. 2: 91-96.
- Ma, H. 1997. Sun Zi and Modern Strategic Management. World Management Forum (Special Issue), Proceedings of the International Federation of Scholarly Association of Management (IFSAM) Conference, 267-268.
- Chittipeddi, K. and Ma, H. 1997. A Performance Based Framework of Managerial Tyranny. *Proceedings of the Association of Management and International Association of Management (Leadership and Leaders Division)*, 15, No.1: 6-10.

REFEREED CONFERENCE PRESENTATIONS (Not Published in Proceedings)

- Wang, M. and Ma, H. 2016. Partner Similarities and VC Syndication. *Paper Submitted to the Entrepreneurship Division of Academy of Management Annual Meetings*. Anaheim, CA.
- Lin, S., Ma. H. and Liang, N. 2010. *Corporate Political Strateigies by Private Chinese Busienss Firms: A Typological Approach*. Paper presented at 2010 Academy of Management Annual Meetings.
- Liao, J., Kickul, J. R. and Ma, H. 2008. Organizational Dynamic Capability and Innovation: An Empirical Examination of Internet Firms. Paper presented at *Journal of Small Business Management* 2008 Special Issue Conference, Orlando, FL.
- Ma, H. 2005. Of Competitive Advantage: Locale and Appropriability. Paper presented at the Academy of Management Annual Meetings (Business Policy and Strategy Division)
- Ma, H. and Karri, R. 2004. *Changes in Strategic Decisions about Resource Allocation: The Effect of Firm Performance*. Paper presented at the 2004 Academy of Management Annual Meetings (Business Policy and Strategy Division).
- Ma, H. and Tan, J. J. 2004. *Toward A Process-Based Model of Entrepreneurship: Key Components and Implications*. Paper accepted for presentation at the 2004 Academy of Management Annual Meetings (Entrepreneurship Division).
- Ma, H. 1999. Toward a Framework of Competitive Advantage. Paper presented at the Tenth Annual Conference of the American Society for Competitiveness. Winner of The Best Theoretical Paper Award
- Ma, H. 1999. Competitive Rivalry in Multinational Markets: Strategic Options and Their Determinants. Paper presented at the 1999 Academy of Management Annual Meetings (International Management Division).

- Ma, H. 1998. *Competitive Advantage: What Cause It and What Destroy It*. Paper presented at the 1998 Academy of Management Annual Meetings (Business Policy and Strategy Division). Ma, H. 1997. *Constellation of Advantages and Persistent Superior Performance*. Paper presented at the 1997 Academy of Management Annual Meetings (Business Policy and Strategy Division).
- Ma, H. 1997. *Multiple Point Competition: A Strategic Management Perspective*. Paper Presented at the 1997 Academy of Management Annual Meetings (Business Policy and Strategy Division).
- Powell, T. C. and Ma, H. 1996. *Organizational Resilience: Extraordinary Performance in Hostile Environments*. Paper presented at the 16th Strategic Management Society Conference at Phoenix, Arizona.
- Golden, B. and Ma, H. 1995. *The Role of Intra-Firm Integration and Rewards in the Implementation of Multiple Point Competitive Strategies*. Paper presented at the 1995 Academy of Management Annual Meetings (Business Policy and Strategy Division).
- Ma, H. 1994. *Multiple Market Contact and Local Market Rivalry Among Diversified Firms: A Corporate Strategy Perspective*. Paper Presented at the 1994 Academy of Management Annual Meetings (Business Policy and Strategy Division).
- Ma, H. and Jemison, D. B. 1994. Effects of Spheres of Influence and Differentials in Firm Resources and Capabilities on the Intensity of Rivalry in Multi-Market Competition. Paper Presented at the 1994 Academy of Management Annual Meetings (Business Policy and Strategy Division).
- Ma, H. 1993. The Effect of Firm Performance on Changes in Strategic Decisions About Resource Allocation. Paper Presented at the 1993 Academy of Management Annual Meetings (Business Policy & Strategy Division).
- Ma, H. 1993. The Curvilinear Relationship between Risk and Diversification Strategy: A Critical Review of Methods and Some New Evidence. Paper Presented at the 1993 Academy of Management Annual Meetings (Business Policy & Strategy Division).
- Ma, H. and Golden, B. R. 1992. *Product/Market Positions, Resource Endowments, and Firm Performance: A Theoretical Integration.* Paper Presented at the 1992 Academy of Management Annual Meetings (Business Policy & Strategy Division).

WORKS IN PROGRESS

- Ma, H. Juxtaposing Imitation and Substitution Strategies. Manuscript under preparation for submission to *Academy of Management Review*.
- Ma, H. Multiple Market Competition in the Resource Markets. Manuscript under preparation for submission to *Strategic Management Journal*.

Ma, H. Multimarket Competition among Chinese Firms. Manuscript under preparation for submission to *Journal of International Business Studies*.

Karri R. and Ma, H. International Entrepreneurship: Institutional Constraints, Social Issues, and Ethical Concerns. Manuscript under preparation for submission to *Journal of Business Venturing*.

TEACHING EXPERIENCE

Peking University

Strategic Management (Doctoral, CCER/NSD)

Global Policy and Strategy (BiMBA: MBA and EMBA)

Entrepreneurship: Growing the Firm (BiMBA:MBA)

Innovation Management (BiMBA: MBA)

Decision Making in Complex Organizations (BiMBA: MBA and EMBA Elective).

Microeconomic Foundations of Competitiveness (BiMBA: MBA Elective) Fundamentals of Management (Guanghua School of Management: MBA)

University of Illinois at Springfield

Strategic Management (MBA Capstone)

Decision Making (MBA Elective)

Business Strategy and Leadership (Undergraduate Capstone)

Entrepreneurship (Undergraduate Elective)

International Management (Undergraduate Elective)

Bryant College

Strategic Management (MBA Capstone; Undergraduate Capstone).

Business Policy and Strategy (Capstone of Undergraduate Honors Program).

Decision Making: Theory, Technique, and Perspective (MBA Elective).

Strategic Management in Hypercompetition (MBA Elective).

Competition and Cooperation: A Strategy Perspective (MBA Elective).

Hong Kong University of Science and Technology

Strategic Management (MBA Core)

Entrepreneurship and Small Business Management (Upper Division Undergraduate)

Case Analysis and Case Competition (Select Group of Undergraduates)

China Europe International Business School

Entrepreneurship (MBA)

The University of Texas at Austin

Organizational Behavior and Administration (Undergraduate Core)

Strategic Management (Undergraduate Capstone)

Yellow River University

International Business (Undergraduate Core)

Marketing (Undergraduate Core)

EXECUTIVE TEACHING AND TRAINING SEMINARS

Academic Director of Strategic Leadership Development Program, COFCO (2001-2004)

Designed the program and curriculum, recruited instructors, and developed and delivered courses for COFCO's in-house leadership development program that prepares future corporate and business unit leaders for the firm. COFCO is a Fortune Global 500 listed Chinese Agri-food conglomerate.

Provided EDP Courses for the following firms and institutions:

Air China

Bayer China

BMW China

Caterpillar Asian Pacific Leadership Program

China Communications Construction Corporation

China Everbright Bank

China First Auto Works-Volksvagen

China Import and Export Bank

China Merchant Group

China Minsheng Bank

China Mobile Telecommunications, Inc.

China Oil and Food Corporation (COFCO)

CITIC Bank

Du Pont Pioneer

Elecotaq

Ericsson China

Hengshui Laobaiganer Distillery Co.

Hong Kong Post

HP China

Jiangsu Provincial Government (Small Business Bureau)

Jiangxi Provincial Government (Wealth Forum)

Jingpin Shopping Guide Magazine

Kimberly Clark China

KeyLogic

Korea Trade-Investment Promotion Agency

Novatis China

Novo Nordisk China

Oppo Mobile Telecommunications

Pfizer China

Rutgers University Center for Management Development

Sanofi China

Shenzhen Huayangnian Real Estate Development Co.

Siemens China

Swire Co

Tai Kang Life Insurance Co.

Tencent Co. UCB China Vanke Group (Largest real estate developed in the world) Youku-Tudou Zhujiang Real Estate Development Corporation

INSTITUTIONAL SERVICES

Peking University, CHINA

Served on CCER/NSD Peking University Committees:

Co-Organizer of the Faculty Assembly of NSD, 2016-

Member of Academic Committee of Applied Economic Sciences, 2014-

Elected Member of Committee on Scholarly Affairs, NSD, 2013-

Director of Academic Committee at Beijing International MBA Program, 2007-

Director of EMBA Program, 2004-2007

Doctoral Entrance Exam Committee (Management Area), 2004-

Doctoral Candidacy Exam Committee (Management Area), 2004-

University of Illinois at Springfield, USA

Served on University of Illinois at Springfield Committees:

University Committee on Sabbatical and Distinguished Visitors, 2008/10—2009/6 College of Business and Management Curriculum Committee, 2007/9—2009/6 Management Department Recruiting Committee, 2005-2010 Management Department Personnel Committee, 2005-2010

Bryant College, USA

Served on Bryant College Committees:

Service Awards Committee (2003-2004)

Quality of Student Life Committee (2002-2003)

College Committee on Diversity (2000-2001)

Library Committee (1997-2001 and Co-Chair, 1998-1999)

President's Council on Diversity (1990-2000)

Scholarly Standing Committee (1997-1998)

Graduate School Academic Grievance Committee (1996-1997)

Graduate Core Curriculum Committee under GFAC (1996-1997)

Study Abroad Credentialing Committee (1995-1996)

Ad Hoc Committee on International Management Program (1995-1996)

Strategic Management Area Faculty Recruiting Committee (1999-2001)

Regular and Active Participant of Campus Activities:

Served as a faculty mentor to 23 freshmen (1998-1999).

Developed a practical guide for first year college students.

Bryant First Year Success Program Faculty Facilitator, 1999-2000

Admission-Related Open Houses New Student Orientation Faculty Telephone Panelist Calling Admitted Students Alumni Weekend Reception of Foreign Visitors to the College Bryant Sponsored Seminars and Training Activities Contribution to Bryant Publications

PROFESSIONAL SERVICES

Editorial Board

Editorial Board, *Academy of Management Learning and Education*, 2008-2011 Editorial Board, *Group and Organization Management*, 2004-2011, Guest Editor, 2006 Editorial Advisory Board, *Management Decision*, 2004-2011 Editorial Advisory Board, *Peking University Business Review*, 2007-2011 Editorial Advisory Board, *Marketing and Management*, 2006-2009 Editorial Advisory Board, *China Business Review*, 2005-

Ad hoc Reviewer for Journals and Publishers

Academy of Management Review Academy of Management Journal Journal of Business Venturing Journal of Business Research Blackwell Publisher Prentice Hall Publisher

Conference Reviewer, Track Chair, Session Chair, Discussant

 $A cademy\ of\ Management\ Annual\ Meetings$

Business Policy and Strategy Division: Reviewer, 1993 to 2005; Session Chair, 1999, 2000, 2001 Organization and Management Theory Division: Reviewer, 1993 to 2000

Eastern Academy of Management Annual Meetings
Reviewer, 1994-2001
Program Chair, Work in Progress (Faculty Mentor Program for Doctoral Students), 2001
Program Chair, Business Policy and Strategy Track, 1996

Southern Academy of Management Annual Meetings Reviewer, 1997

American Society for Competitiveness Annual Meetings Reviewer, 1998, 2000, 2001 Invited Discussant, 1998, 1999

Association of Management Annual Conference, Invited Discussant 1997

External Tenure Reviewer

St. Joseph University, 2002 and 2003.

Invited to serve as an external reviewer regarding two faculty members' tenure and promotion applications at The Haub School of Business, St. Joseph University.

Guanghua School of Management, Peking University, 2011.

Cheung Kong School of Business, 2015.

PROFESSIONAL AFFILIATIONS

Academy of Management Strategic Management Society International Association for Chinese Management Research

REFERENCES

Dr. Thomas C. Powell Professor of Strategy Said Business School at Oxford University Park End Street, Oxford, Oxfordshire England, OX1 1HP +44 (0) 1865 288897 thomas.powell@sbs.ox.ac.uk

Dr. Ming-Jer Chen
E. Thayer Bigelow Research Professor of Business Administration
Darden School of Management
University of Virginia
Charlottesville, VA 22906-6500
TEL 434-924-7260
Chen@darden.virginia.edu

Dr. David B. Jemison
Foster Parker Centennial Professor of Management and Finance
Graduate School of Business
The University of Texas at Austin
TEL 512-471-8757
David.Jemison@mccombs.utexas.edu

Dr. Ranjan Karri Associate Professor of Management University of Illinois at Springfield Springfield, IL 62703 TEL 217-206-7917 RKARR2@UIS.EDU

March 2016

BOOKS IN CHINESE

Ma, H. 2016. (Forthcoming). *Decision Making in Complex Organizations: A Bounded Rationality and Power Political Perspective*. (In Chinese). Beijing: Peking University Press.

Ma, H. 2016. (Forthcoming). *The Illusions of Management*. Beijing: Magnus Opus (Huazhang) Press.

Ma, H. 2015. Strategic Management: Business Model Innovation. (In Chinese). Beijing: Peking University Press. Selected one of the three winners of the Hexun.com Awards for Best Management Books of 2015.

Ma, H. 2015. *Essentials of Strategic Management*. 2nd. Ed. (In Chinese). Beijing: Peking University Press.

Ma, H. 2014. The Ideals of Management. Beijing: Magnus Opus (Huazhang) Press.

Ma, H. 2012. *Biases of a Management Professor: The Folly of Smart People*. 2nd ed. (In Chinese). Beijing: Magnus Opus (Huazhang) Press.

Ma, H. 2011. *Something Out of Nothing: Further Musings on Decision Making*. (In Chinese). Beijing: China Democracy and Legal Press.

Ma, H. 2010. *Competitive Advantage: Anatomy and Constellation*. Revised Edition. (In Chinese). Beijing: Peking University.

Ma, H. 2008. *Essentials of Strategic Management*. (In Chinese). Beijing: Peking University Press. (Designated as an Exemplary Textbook by the Higher Education Commission of the Municipality of Beijing).

Ma, H. 2008. *Scholar Ye on Dragon Admiring*. (In Chinese). Beijing: Magnus Opus (Huazhang) Press.

Ma, H. 2007. *Biases of a Management Professor* (In Chinese). Beijing: Magnus Opus (Huazhang) Press.

Ma, H. 2006. *Musings on Management*. (In Chinese). Beijing: Peking University Press.

Ma, H. 2005. Musings on Managerial Decision Making. (In Chinese). Beijing: CITIC Publisher.

Ma, H. 2005. (Translator, from English to Chinese). *Wisdoms of Management Giants*. Beijing: CITIC Publisher.

Ma, H. 2004. *Competitive Advantage: Anatomy and Constellation*. (In Chinese). Beijing: CITIC Publisher.

PUBLICATIONS IN CHINESE JOURNALS

Most of the articles listed below have been included in my books published in Chinese, primarily for managerial practitioners, listed under the Books section of this vita: *Musings on Managerial Decision Making, Musings on Management, The Biases of a Management Professor, Scholar Ye on Dragon Admiring, Ideals of Management,* and *Illusions of Management.*

Peking University Business Review

Ma, H. 2015. Business Model and the Philosophy for Self-Feeding. *Peking University Business Review*, July: 36-41.

Ma, H. 2014. The Inner TENSION of Leadership. *Peking University Business Review*, February,

Ma, H. 2014. A Comprehensive Framework on Happiness in Business Enterprises. *Peking University Business Review*, February, 55-61.

Ma, H. 2013. Intrapreneurship: Impetuses and Hindrances. *Peking University Business Review*, 10, October, 74-83.

Technological Changes, Communication Mechanisms, and Organizational Innovation. *Peking University Business Review*, 6, June, 66-75.

Ma, H. 2013. On the Proponents of Innovation: Individuals and Institutions. *Peking University Business Review*, 4, April, 44-53.

Ma, H. 2012. PEAK: Professional Elites and Organizational Platforms. *Peking University Business Review*, July.

Ma, H. 2011. Value Chain and Value Sphere. Peking University Business Review, December.

Ma, H. 2010. The Caliber for Decision Making: Elite vs. the Mass. *Peking University Business Review*, August.

Ma, H. 2010. The Pitfall of Cross-Over: Industrialists, Traders, and Investors. *Peking University Business Review*, June.

Ma, H. 2008. Legitimacy: Professionalism and Ethics. *Peking University Business Review*, December

Ma, H. 2008. Dr. Hao Ma's Column: Rules as Rules. *Peking University Business Review*, December

Ma, H. 2008. Dr. Hao Ma's Column: University Administration: Tyrannical Boss and Odd Talents. *Peking University Business Review*, November.

Ma, H. 2008. Dr. Hao Ma's Column: On Persuasion and Pursuit. *Peking University Business Review*, October.

Ma, H. 2008. Dr. Hao Ma's Column: Business, People, and the Sense of Community. *Peking University Business Review*, September.

Ma, H. 2008. Dr. Hao Ma's Column: Acquisition and Institutionalization of Power. *Peking University Business Review*, August.

Ma, H. 2008. Dr. Hao Ma's Column: The Moral Compass of Professional Managers. *Peking University Business Review*, July.

Ma, H. 2008. Dr. Hao Ma's Column: On Technological Innovation and Industry Standard. *Peking University Business Review*, June.

Ma, H. 2008. Dr. Hao Ma's Column: Bravi! Perennial Losers of Caltech Basketball. *Peking University Business Review*, May.

Ma, H.2008. Dr. Hao Ma's Column: Isolated Event and Prevalent Phenomenon. *Peking University Business Review*, April.

Ma, H. 2008. Dr. Hao Ma's Column: When and How Managers Think. *Peking University Business Review*, March

Ma, H. 2008. Dr. Hao Ma's Column: Parochial Breakthrough and Mass Take-Off of Chinese Firms and Industries: Get Real with the Achievement and the Challenges. *Peking University Business Review*, February.

Ma, H. 2008. Dr. Hao Ma's Column: Criticism and Self-Criticism. *Peking University Business Review*, January.

Ma, H. 2007. Curing Symptoms is Better than Doing Nothing: The Myths of the Rational Approach and The Practicality of the Branch Method in Organizational Decision Making. *Peking University Business Review*, December.

Ma, H. 2007. Organizational Slack: Blesses and Curses. *Peking University Business Review*, November.

Ma, H. 2007. On the Merits and Duties of Subordinates in Organizations. *Peking University Business Review*, September.

Ma, H.2007. A Scholar with Monumental Works: A Tribute to Alfred D. Chandler. *Peking University Business Review*, July.

Ma, H. 2007. Diversification Strategy: Antecedents, Modes, and Destination. *Peking University Business Review*, May.

Ma, H. 2007. A Clarification on Core Competence: Essentials and Misunderstandings. *Peking University Business Review*, March.

Ma, H. 2007. COOP: A Review of Cooperative Strategies of Chinese Firms, *Peking University Business Review*, February.

Ma, H. 2006. Multipoint Competition: Strategy and Implementation. *Peking University Business Review*, December.

Ma, H. 2006. On Managerial Tyranny: A Typology. *Peking University Business Review*, November.

Ma, H. 2006. Why Smart People Do Stupid Things in Organizations, Willingly? *Peking University Business Review*, August.

Ma, H. 2006. Innovation Strategy and Its Constraints. Peking University Business Review, May.

Ma, H. 2005. The Three Tenors: Singing All the Way to the Bank. *Peking University Business Review*, December.

Ma, H. 2005. The Self-Deluded Entrepreneurs, *Peking University Business Review*, September.

Ma, H. 2005. Antecedents and Consequences of Diversifications. *Peking University Business Review*, July.

Ma, H. 2005. Contemporary Strategic Management: A Literature Review and Critique. *Peking University Business Review*, June.

Ma, H. 2005. High industry profitability ≠ Industry Attractiveness, *Peking University Business Review*, May.

Ma, H. 2005. On Intuitive Decision Making, Peking University Business Review, March-April.

Tsinghua Management Review

Ma, H. 2016. Happiness in Firms: Means or Ends? Tsinghua Management Review, 1-2.

Ma, H. 2015. The Ultimate Source of Innovation. Tsinghua Management Review, 12.

Ma, H. 2015. From Google to Good Ark: The Firm as a Family. *Tsinghua Management Review*, 9-10.

Ma, H. 2014. M&A Motivated by Innovation. Tsinghua Management Review, 12.

Ma, H. 2014. The Pitfall of Internet Thinking. Tsinghua Management Review, 7-8.

Ma, H. 2014. Major Trend and New Plot: How European Food Giants Conduct Acquisitions in America. *Tsinghua Management Review*, 3.

Ma, H. 2013. Firm Exists for its Inside Stakeholders. Tsinghua Management Review, 5.

Ma, H. 2013. On the Mechanisms of Innovation. *Tsinghua Management Review*, 3, 10-16.

CEIBS Business Review

Ma, H. 2016. Wrestle with bounded Rationality. CEIBS Business Review, February,

Ma, H. 2015. Fast Fashion. CEIBS Business Review, December,

Ma, H. 2015. The Elite Schools as a Selection Mechanism. CEIBS Business Review, October,

Ma, H. 2015. The Time Signature of Gateway Strategy. CEIBS Business Review, September,

Ma, H. 2015. The SURE Way of Doing Things. CEIBS Business Review, August,

Ma, H. 2015. Maybe Jobs was Wrong about Goolge. CEIBS Business Review, July,

Ma, H. 2015. The Dark Side of Leadership. CEIBS Business Review. June, 80-85.

Ma, H. 2015. Wind beneth my Wings: From Compaq to MI. CEIBS Business Review. May, 87-88.

Ma, H. 2015. Business Model and Strategic Management. CEIBS Business Review. April, 124-125.

Ma, H. 2015. Do You Really Think that You Are Creating a Venture? *CEIBS Business Review*. February, 120-121.

Ma, H. 2015. Future: Invention and Distribution. CEIBS Business Review. January, 124-125.

Ma, H. 2014. Extrapreneurship: Push and Pull. CEIBS Business Review. December, 124-125.

Ma, H. 2014. It's All about Gateway Strategy! CEIBS Business Review. October, 123-124.

Ma, H. 2014. The 4As of Crowdfunding. CEIBS Business Review. September, 122-123.

Ma, H. 2014. Acqui-Hiring in Silicon Valley. CEIBS Business Review. August, 120-121.

Ma, H. 2014. Education for Examination, So What? CEIBS Business Review. July, 122-123.

Ma, H. 2014. USPS: Platform Strategy and Internet Thinking in the 18th Century. *CEIBS Business Review*. June, 128-129.

Ma, H. 2014. Deliberate Exit Strategy. CEIBS Business Review. May, 128-129.

Ma, H. 2014. Could Microsoft Still Acquire? CEIBS Business Review. April, 126-127.

Ma, H. 2014. Contextual Differentiation. CEIBS Business Review. March, 124-125.

Ma, H. 2014. The Folly of Strategic Planning. CEIBS Business Review. February, 141-142.

Ma, H. 2014. The Romance of Leadership and Brutality of Power. *CEIBS Business Review*. January, 142-143.

Ma, H. 2013. The Celebrity Entrepreneurs. CEIBS Business Review. December, 142-143.

M, H. 2013. HR Department as the General Contractor of EDP. *CEIBS Business Review*. December, 62-65.

Ma, H. 2009. The Ingredients of On Entrepreneurship. *CEIBS Business Review*. October. Ma, H. 2009. The Pros and Cons of Group Homogeneity. *CEIBS Business Review*. August.

Ma, H. 2009. The Practicality of Management Theories. CEIBS Business Review.

China Business Review

Ma, H. 2008. The Psychological Bottom-Line of Bosses. *China Business Review*, March.

Ma, H. 2007. Major Agendas are Often Carried out Through Hidden Paths. *China Business Review*, August.

Ma, H. 2006. What Liquer Has to Do with Automobiles?: The (Un)discipline in Diversification Moves. *China Business Review*, December.

Ma, H. 2006. Why Does Strategy Have to be Discussed with Only the Boss? *China Business Review*, November.

Ma, H. 2006. On the Fate of Pioneers and Followers. China Business Review, October.

Ma, H. 2005. Luck and Competitive Advantage. *China Business Review*, May.

Marketing and Management

Ma, H. 2008. Hao Ma's Column: Fascination with Ranking Orders. *Marketing and Management*, June.

Ma, H. 2008. Hao Ma's Column: Science and Religion: The Falsification and Corroboration in the Business World. *Marketing and Management*. November.

Ma, H. 2008. Hao Ma's Column: Groundless Bravado and Unforgiving Reality. *Marketing and Management*. October.

Ma, H. 2008. Dr. Hao Ma's Column: The Obvious Practicality of a Good Theory. *Marketing and Management*, September.

Ma, H. 2008. Dr. Hao Ma's Column: Ordinary Vanity. Marketing and Management, August.

Ma, H. 2008. Dr. Hao Ma's Column: Something out of Nothing: The Art of Word Mincing. *Marketing and Management*, July.

Ma, H. 2008. Hao Ma's Column: Book Worm's Management View. *Marketing and Management*, June.

Ma, H. 2008. Hao Ma's Column: Rhetoric and Management. *Marketing and Management*. May.

Ma, H. 2008. Hao Ma's Column: Continue the Conversation with the Boss on Strategy. *Marketing and Management*. April.

Ma, H. 2008. The War on Format: Blue Ray vs. HD-DVD. *Marketing and Management*, March.

Ma, H. 2008. Dr. Hao Ma's Column: Of Success: Strategy vs. Serendipity. *Marketing and Management*, March.

Ma, H. 2008. Dr. Hao Ma's Column: The Miracle of Praise and Self-Praise. *Marketing and Management*, February.

Ma, H. 2008. Dr. Hao Ma's Column: The Impracticality of Indulging Self-Praise and Harsh Finger-Pointing. *Marketing and Management*, January.

Ma, H. 2008. Market Segmentation and Strategic Groups in the Chinese Liquor Industry. *Marketing and Management*. January. Supplemental Issue "Borrowed Brains of the Firm."

Ma, H. 2007. Dr. Hao Ma's Column: On Work Ethic. Marketing and Management, December.

Ma, H. 2007. Dr. Hao Ma's Column: On the Frailty of Mass Differentiation. *Marketing and Management*. November.

Ma, H. 2007. Dr. Hao Ma's Column: Policy and Counter-Policy. *Marketing and Management*, October.

Ma, H. 2007. Dr. Hao Ma's Column: Conscience and Professionalism. *Marketing and Management*, September.

Ma, H. 2007. Dr. Hao Ma's Column: Windfall Gains and Happy Customers. *Marketing and Management*, August.

Ma, H. 2007. Dr. Hao Ma's Column: Hypocrisy of Management Research. *Marketing and Management*, July.

Ma, H. 2006. Innovation and Value Creation. *Marketing and Management*, January.

Ma, H. 2005. Who Says the Customer is God? *Marketing and Management*. May.

Other Chinese Magazines

Ma, H. 2005. Do not waste time trying to get rid of your rivals and get busy with embracing your customers instead, 21st Century Business Review, September.

Ma, H. 2005. Comments on Blue Ocean Strategy. *China MBA*, September.

PUBLICATIONS IN CHINESE NEWSPAPERS

The Enterprise Observer

M, H. Ideals of Management. March 3, 2014.

Ma, H. Forbearance and Glory. November 25, 2013.

The Economic Observer

(A Wall Street Journal alike National Newspaper in China)

Ma, H. 2005. In Defense of the Management Field. Oct, 24. P55.

Ma, H. 2005. Management of Art Organizations. Nov, 7.

Ma, H. 2005. Guru is not a Profession: In Memory of Peter F. Drucker. Nov. 21

Ma, H. 2005. A 4P Paradigm: Defining Entrepreneurship. Dec. 5.

Ma, H. 2006. A Primer on Multiple Market Competition. January.

Ma, H. 2006. On Professional Integrity and Pride. January.

Ma, H. 2006. On Work Ethic. February.

Ma, H. 2006. On The Composition and Dynamics of Top Management Team. February.

Ma, H. 2006. Criticisms of MBA Education from Elite Business School Professors. March.

Ma, H. 2006. The Substantive Essence and Symbolic Value of Management. April.

Ma, H. 2006. Cautions on the Limitations of Cross-Over Learning. May.

Ma, H. 2006. Management Professors as Sources of Management Knowledge. May.

Ma, H. 2006. Management Professorship as a Profession. May.

Ma, H. 2006. On the Curvillinear Relationship in Management. June.

Ma, H. 2006. Rethinking Business Education. June.

Ma, H. 2006. The Use and Abuse of 2X2 Matrix in Management Literature. July.

Ma, H. 2006. The Two Masters of Business Schools: Research vs. Practice. July.

Ma, H. 2006. Why Strategy is the Exclusive Domain of the Top Dog? August.

Ma, H. 2006. On Resources and Capabilities of Organizations. September.

Ma, H. 2006. Of Strategy: Definitions and Characteristics. October.

Ma, H. 2006. The Discipline of Diversification Moves. November.

Ma, H. 2006. The Imperative of Intra-Industry Analysis. December.

Ma, H. 2007. What Makes Leaders Leaders? January.

Ma, H. 2007. The Hypocritical Bandwagon of Social Responsibility. February.

Ma, H. 2007. Competition and Monopoly: A Simultaneous Treatment. March.

Ma, H. 2007. Analysis without Aim: Superficiality of Management Research. April.

Ma, H. 2007. Important Matters are Often Handled Indirectly. May.

Ma, H. 2007. The Garbage Can Model of Decision Making Revisited. June.

Ma, H. 2007. What Management Theories do Managers Really Need? July

Ma, H. 2007. Of Decision Making: The Inseparability of Means and Ends. August.

Ma, H. 2007. Conscience, Markets, and Institutional Arrangements. August.

Modern Weekly

Ma, H. 2005. Skunk Work and Innovation. Modern Weekly. August 30.

Ma, H. 2005. The Honda Story: One More Time. Modern Weekly. October 25.

Ma, H. 2006. Constellation of Competitive Advantage. *Modern Weekly*. January 6.

Ma, H. 2005. The Secrets of Wal-Mart's Success. *Modern Weekly*, December 17.

Ma, H. 2006. Of Strategy: Uniqueness and Legitimacy. Modern Weekly, February 11.

Ma, H. 2006. How to Define Managerial Problems. Modern Weekly. March 21.

Ma, H. 2007. Cornerstones of Differentiation Strategy. *Modern Weekly*, September 29.:

National Business Daily

Do not Learn Peking Opera from Pavarotti. 2005, 02, 03 o Ambitious Landlords Hire Capable Helpers. 2005, 02, 17 o Michael Jordan Is But A Third Rate Player in Baseball. 2005/03/09 o

China Book Review

Ma, H. 2005. Winning is imperative: On Jack Welch's "Winning". China Book Review, 8, 24.